



# The Next Generation of Web Integration

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### We're at a Cusp



- Somewhere in-between
  - .com boom >> .bomb wake-up call >> future
  - <2 years ago> <NOW>
- <2 years>
- The Web connected our minds, triggered our imagination
  - ▶ new products, companies & services
  - ► ...and visions of sugar plums & millions (\$)
- Businesses survive only if they offer real value & real substance
  - ▶ an extension, an improvement, a real savings, an automation of something that exists



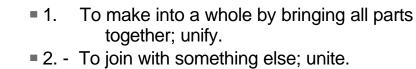
#### Survival of the Fittest



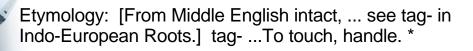
- ▶ new species didn't suddenly appear
- ► they were continuations (with improvements)
- In business, the same applies
  - ▶ Not new companies, but new improvements
  - ► Old businesses with new faces
  - expand opportunities, reach, automation
- Best path of survival is to evolve
  - ► Grow from what was there
  - ▶ tie back to solid ground & value
- **INTEGRATE** In a word...



# Definition: In te grate



- To make part of a larger unit: integrated the new procedures into the work routine.
- To open to people of all races or ethnic groups **3**. without restriction; desegregate.
- Mathematics. To calculate the integral of. \*
  - To perform integration on.
- Psychology. To bring about the integration of **=** 5. personality traits.









#### The First Wave of the Web



- ▶ the Internet = collection of IP addresses
- resonated with a few
- Add new ingredient: hypertext (Berners-Lee)
  - ► seed crystal in supersaturated solution->Lattice
- Why did it spread?
  - ▶ simple layer added to existing layer (ascii text)
    - addition of english (description) to math
  - Extreme resonation with the way things are
  - ► Extensible, allowed freedom of coupling, ad hoc relationships, let it form itself....off it went!
- Changed the shape of the Internet
  - ▶ web of IP addresses -> web of documents



#### More on Evolution...



- Evolution creates diversity, intricacy
  "The world is heterogeneous & getting heterogeneous-er!"
- True with anything that evolves▶ nature, technology, language, business
- Nature as a model for technology
  - ▶ integration/interoperation = universal law
- Technology somehow forgot this
  - ▶ islands, fortresses, fiefdoms no interoperation
  - ► even within two versions of the same product!



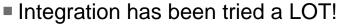
# Why is Integration So Difficult?



- ▶ once used, built upon, relied on, ingrained
  - can't afford to disrupt, change
  - ain't broke, don't fix
- ► Vendors liked this: lock-in
- Who's running who? Software or Business?
- Barrier to dynamic business
  - ► company A to company B
    - work out interoperation (EDI, etc.... 2 5 yr process)
  - ► now comes company C = better company
    - -can't afford to connect!
- Technology = too rigid, too tightly coupled
  - ► lack of context, vision in design, math/precision



# **A History of Attempting Integration**



- ► ISO Model, DCE, CORBA, OpenDoc
- Protocols & APIs & Object Models
  - ► Too rigid, too big, too slow, too long!
- One-off integrations to most-used/popular
  - ► word->wordperfect, SAP->Baan
  - ► Ma&Pa->BigCorps (de facto standards)
- Some companies have died for not integrating
  - ► WordPerfect (wrong horse: OS/2)... dot bombs!
- Or been reprimanded for not
  - Attempts at homogeneous
    - -AT&T, IBM.....Microsoft
- "No man is an island" -> No company either!





### A Changed IBM



"Market control is no longer a sensible or an achievable business goal. No technology company can any longer dream of coming up with the magic bullet that will establish it ...as a sole owner of a key platform.

We're not managing IBM—or investing its resources—in the expectation of, or hope for, that kind of control. Instead, we're building an enterprise that will thrive in a more complex, interdependent and open world."

Lou Gerstner, 1999 IBM Annual Report



# **Open Standards Unlock Opportunity**



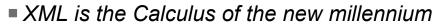
"Proprietary standards often lock solution providers and their customers into one vendor's technology. Open standards allow for the use of technology from many different vendors."

- CRN, 2001/2/23





# XML: the Key to Integration!



- In<tag>ration: inserting english in math
- Allowed for universal description of anything
   extensible, language factory
- Enabling the second wave of the web
  - ► Integration possible = real business value
     my PO's "address" = your PO's "addr"
- Modern day Tower of Babel
  - ► Proliferation of languages, vocabularies, \*ML's
  - ► e-Marketplaces = conversations
- Business is the main driver
  - ► e-Business, B2C, B2B all the rage!



#### The Second Wave of the Web



- XML has resonated wildly in world of documents: the world of "nouns"
- But if it can describe anything, why not describe the infrastructure itself?
  - ▶ describe execution environments
  - ► Tag the verbs! (APIs, object models, RPCs)
  - ▶ map our processes & programs to each other
- This is where interoperation has not worked!
- Allow for loose coupling
  - symmetric tight coupling took too long
  - ▶ instead of 5 10 yr cycle, now weeks, months
- Don't pull out software, redress it, connect it



#### The Next Frontier: Web Services!



- ► Instead of linking documents together, link programs and processes!
- Model it after the first wave
  - ▶ get the model right (resonate with real world!)
  - ▶ simple protocols (like HTTP, HTML)
  - ▶ ubiquitous implementation
    - IBM catalyzing with Open Source
- Whole new dimension to the web!
  - ▶ if a web of inter-linked documents was powerful
  - ▶ imagine a web of inter-linked programs!!
  - ► Automation is reborn!
- Inter-linked companies = inter-linked logical machines



#### **Web Services Overview**



- ▶ any program that can link to another program across the web in a platform/language/object model independent fashion (using standard web service protocols)
- Let's look at a few examples on the web
  - ► xmethods.com
- Primate web services
  - ▶ stock quotes, weather forecasts, maps
  - ▶ round pegs in square holes
    - old integration problem: vendor lock-in
- Web Service protocols allow for loose coupling
  - ▶ plug-n-play, polygon pegs in polygon holes
  - ▶ frees up businesses to be dynamic, free-forming!



13-14



#### The Web Service Protocols



- IBM & Microsoft join forces!
  - ► Started last year
  - Reverberated across the planet...
- SOAP
  - ► Simple Object Access Protocol
- WSDL
  - ▶ Web Services Description Language
- UDDI
  - ► Universal, Description, Discovery Integration



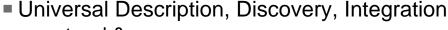
#### **SOAP** in a nutshell



- XML as RPC?
  - ▶ lots of individual ah-ha's (still goes on)
  - ► Userland: XML-RPC; Microsoft notices...
- SOAP: Simple Object Access Protocol
  - ► IBM notices, joins & leads with implementation
    - SOAP4J now with Apache (just like Xerces)
- Off to W3C it goes!
  - ► XML Protocol working group formed
    - -chaired by David Fallside of IBM
- Update: ebXML has agreed to adopt SOAP



#### **UDDI** in a nutshell



- ▶ protocol & org
- ▶ 3 founders -> 30+ at announce
  - now over 200 companies
- Free web-wide Business Registry
  - ▶ register businesses as white page entries
  - ▶ under yellow pages categories
  - ▶ \*also\* list web services so software can automate the integration between e-Businesses!!
- Distributed (like DNS)
- Three phases of development, then -> Stds



#### WSDL in a nutshell



- ▶ an XML dialect/vocabulary to describe the web's "verbs", interfaces, APIs, processes
- ▶ the "Braille" for programs to understand the shape of other programs
- Wrap existing software, regardless of language
  - ▶ keep results in UDDI
  - ... or right on your web page
- Update: sent to W3C in March 2001
- Tool vendors will automate process
  - ▶ auto-inspection of current components
    - IBM's WSDE kit for Java on AlphaWorks
    - Microsoft Studio.net for VB, other languages...





# "Coopetition": Grow the Pie



- "The network effect"
- Very large snowball to begin with
  - ► IBM & Microsoft: SOAP->UDDI
- All the major vendors have announced plans around Web Services
- Cooperate on Standards, Compete on Implementations
- The leader in both: IBM



# What is IBM's Web Services Strategy?



- Build on IBM's e-business strategy
- Provide industry leadership in the creation of Web services standards
- Enable software platform and tools to support development, deployment, and management of Web services
- Help customers and business partners take advantage of Web services to grow their business



#### **How We Differentiate?**



- Cooperate on standards, Compete on Implementations
- Unparalleled standards leadership
- Lead with implementations
  - ► alphaWorks, preview technologies, products
- Catalyze with Open Source
  - ► Apache, Linux
- Lead in bridging Java (still best server-side execution) to rest of world
- We have more of the existing world to integrate to
  - ► CICS, IMS, MQ, etc



# Provide best of breed support for Web services



- Today
  - ► Web Services Toolkit on alphaWorks
  - ► Web Services Development Environment
  - ► WebSphere Technology for Developers (TD)
- Later this year
  - ► WebSphere Studio
  - ► WebSphere Business Components
  - ► DB2
  - ► MQ Family support for SOAP
  - ► Tivoli Web Services Manager
  - ► Lotus Domino



#### e-Business Still Means Business



- Lack of "Business" value is the key reason for the .com slowdown
- IBM has a LONG history of using technology to automate business
  - ▶ "Business" is our middle name
- We envision a world of businesses that are inter-linked across the web
  - documents & programs/processes
- If every business is seen as a "business machine"
  - ▶ we envision a world of
    - integrated business machines
- Our motivation is clear:
  - Bigger Market to sell Hardware, Software & Professional Services into



# Web Services: Summary



- Web services is an e-business evolution
  - ▶ describe, discover, integrate services
  - ▶ increase market reach, syndicate assets, decrease connection costs, speeds the automation of processes
  - ▶ In a word: Integration!
- Open standards are required now more than ever
  - ▶ Open Source will also play a catalytic role
- IBM leading in the adoption of emerging standards
- Get started now with IBM
  - ► WebSphere Technology for Developers (TD) is leader
  - ▶ Web Services Toolkit & Web Services Development Env.
  - ▶ ¡Start Web services consulting
    - Partnerships with the early adopters



#### References

- ibm.com.alphaworks
  - ▶ site for free emerging tools and technologies from IBM
- ibm.com.developerworks
  - ▶ "the" place to go for resources, communities and updates on Web Services and XML for developers
- xml.apache.org
  - ▶ open source XML tools from Apache Software Foundation
- www.w3.org
  - ► World Wide Web Consortium site (Tim Berners-Lee & gang)
- uddi.org
  - ► Universal, Description, Distribution Integration consortium
- xmethods.com& xmltoday.com
  - ▶ news on SOAP services

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